

CSR- REPORT OF SAIL BSP 2008-09

A Success Story

Electronic & Power Control Co., an enterprise of Kakku Electronic & Power Control (P) Ltd., was formed in 1969 as an important substitute unit engaged in development of electro-mechanical control equipments imported from the erstwhile USSR, for Bhilai Steel Plant.

With the continuous support of engineers of BSP, Kakku was able to develop a wide range of other import substitute products to satisfy the requirements of its mother plant, BSP and jointly contributed in saving our country's foreign exchange reserves.

With such impressive performance, Kakku was then given the honorable status of an ancillary industry to BSP.

Today, Kakku has become one of the leading manufacturers of various types of electro-mechanical control equipment material-handling equipment, etc. It is recognised as a one-stop solution brand for all major steel plants and metal industry in India. Kakku's competencies include, apart from electromechanical capabilities, panel building division, automation division, project division, well-equipped tool room with the latest spark erosion machine for die-making, pantographs, etc. With over 100 different machining centres/machines, Kakku ensures the quality of its products at each step. This is further strengthened through stringent quality control with the accreditation of ISO 9001:2001.

Kakku currently has a turnover of nearly INR 65 million. It openly acknowledges BSP's assistance in reaching this height since it was able to develop its competency in many product lines only due to its association with BSP.

The role played by BSP for development of ancillary industries has been appreciated by various Govt. authorities. It is heartening to mention that the Govt. of MP had honoured the BSP with the prestigious Sahayak Udyog Mitra awarded in the year 1997 for active role played by the company for development of industries and the Chhattisgarh region. BSP was the first organisation to have been awarded this honour.

If the quantum of ancillarisation is any measure of development of an industrial region/area, then the growth of ancillary industries in and around SAIL's steel townships is a precise example of it. The steady growth of SAIL's plants and expanding business horizon created a conducive atmosphere for establishment of ancillary industries.

SAIL started its ancillarisation program as early as in 1978, with only 31 ancillary units on record, and has been adding on an annual basis 42 units. These ancillary units have generated a revenue of Rs. 212.54 crore in 2008-09 and today employ 10,310 people.

Today I am changing the name of Bhilai. I am rechristening it as "Bhalai", meaning welfare. The welfare of India will be reflected here.

— Acharya Vinobha Bhave
(during a round of the
ancillary industries) January 3, 1964.



SAIL Scorecard: Ancillary & Local Industries

Developing ancillaries since 1978		
Adding 42 ancillary units annually		
Creating employment for more than 700 people /year		
Number of units recognized	-	1861
People employed	-	10310
Quantum of orders generated in 2008-09 (Amount in Rs. crore)	-	212.54

Table 12 : SAIL Scorecard: Ancillary & Local Industries